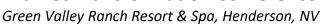


2017 Energy Services Coalition's Market Transformation Conference





FINAL AGENDA

Updated August 6, 2017

DAY 1 – WEDNESDAY, AUGUST 9, 2017

3:00 – 5:00 pm Conference Registration

3:00 – 5:00 pm Exhibit Set-Up

Exhibitors will display the latest technologies and trends in energy efficiency products,

services and strategies.

5:00 – 7:00 pm Welcome Reception – Hospitality Suite

Sponsored by Ameresco and McKinstry – ESC's 2017 Gold PLUS Sponsors





DAY 2 - THURSDAY, AUGUST 10, 2017

8:00 am – 8:00 pm Conference Registration

Exhibitors will display the latest technologies and trends in energy efficiency products,

services and strategies.

1:00 – 2:00 pm ESC Board of Directors Meeting, Room Location: La Estrella

2:00 – 3:30 pm Concurrent Breakout Sessions

Breakout #1: Local Public Sector GESPC Training

Room Location: El Viento I

The Nevada ESC Chapter will host an abbreviated training on how performance

contracting works for the public sector in Nevada.

Moderator: Jim Knutson, UMCI

Presenters:

Leslie Larocque, McKinstry Chris Halpin, Celtic Energy Kathy Ogle, City of Henderson

Steven Frost, Ameresco

Breakout #2: ESC Training - The Needs Assessment Analysis and Using ESC Resources

Room Location: El Viento II

This training session will focus on strategies to maximize State Program success.

Presenters:

Dale Hahs, Energy Services Coalition Jim Ploger, Energy Services Coalition Eddie Riddle, Energy Services Coalition

3:30 – 4:00 pm Networking Break – La Sirena (Exhibit Hall)

The official start of the ESC conference begins with a networking break in the exhibitor

space.

CONFERENCE ROOM FOR KICKOFF – LA CASCADA (Main Conference Room)

4:00 – 4:15 pm ESC Conference Kick-Off

Tom Walther, ESC President

Kelly Thomas, ESC Nevada Chapter Co-Chair

Councilwoman Gerri Schroder, City of Henderson

4:30 – 4:45 pm State of the Nation's Energy Programs

Presenter: David Terry, National Association of State Energy Officials (NASEO)

4:45 – 6:00 pm Opening Keynote Panel – The Utility of the Future

This session addresses the emerging issues in the electric power sector and the impacts of

energy efficiency and renewable energy technologies on the power sector.

Moderator: Tom Walther, ESC President

Presenters:

John Hargrove, Association of Energy Services Professionals

Kris Mayes, Arizona State University Amanda Ormond, Western Grid Group

6:00 – 7:30 pm ESC National and Nevada Chapter Reception – La Sirena (Exhibit Hall)

DAY 3 – FRIDAY, AUGUST 11, 2017

7:00 am - 5:00 pm Conference Registration

7:15 am Breakfast Buffet

CONFERENCE ROOM FOR BREAKFAST PANEL – LA SIRENA (Exhibit Hall)

7:45 – 8:30 am How to Achieve Success

State programs have different strategies for achieving success. Three of the inaugural 2016 ESC Energy Stewardship Champion states share programmatic design attributes, tools and strategies that they are employing to accelerate GESPC in their state.

Moderator: Karen Rantamaki, State of New Hampshire, Department of Administrative

Services, Division of Plant & Property Management

Presenters:

Tony DePrima, Delaware Sustainable Energy Utility Doug Kilpatrick, Washington State Enterprise Services

Matthew Robinson, Colorado Energy Office

CONFERENCE ROOM FOR MORNING SESSIONS – LA CASCADA (Main Conference Room)

8:45 – 9:30 am Emerging Technologies

New and emerging energy technologies are transforming the way our public buildings and infrastructure use energy. This session will explore new trends and technologies that are improving energy efficiency in our buildings and facilities.

Moderator: Leslie Larocque, McKinstry

Presenters:

Jorge Figueroa, Western Resource Advocates

Darren Smith, Northwest Edison

Doug Dahle, National Renewable Energy Labs (NREL)

9:30 – 10:15 am Government Affairs

States, cities, schools and other government entities across the US are enacting legislation, resolutions and rules to reduce energy usage in their buildings. This session will explore the policy trends that are impacting performance contracting projects in 2017.

Moderator: Russell Garcia, Johnson Controls

Presenters:

Don Gilligan, National Association of Energy Service Companies (NAESCO)

Tom Polikalas, Southwest Energy Efficiency Project (SWEEP)

Christine Keck, Energy Systems Group (ESG)

10:15 – 10:30 am Networking Break in La Sirena (Exhibit Hall)

10:30 – 11:15 am G(ESPC) is for Guarantee

The savings guarantee forms the basis of what makes GESPC work. This panel will explore how the guarantee is treated differently from state to state and the challenges and the value the guarantee presents for project participants and the programs.

Moderator: Dale Hahs, Energy Services Coalition

Presenters:

Karen Pelzer, All American Investment Group, LLC Tony DePrima, Delaware Sustainable Energy Utility

11:15 am - 12:00 pm What Success Looks Like

ESCOs are leading the way in developing and implementing practical solutions to reducing energy consumption for public and private sector buildings. The implementers share their innovative projects that resulted from a Guaranteed Energy Savings Performance Contract.

Moderator: Mary Blackmon, Alabama Department of Economic and Community Affairs

Presenters:

Dan Addink, McKinstry

Mark Korinek, Carson City School District

Lenny Byrd, Ameresco

12:00 – 1:00 pm Keynote Luncheon in La Sirena (Exhibit Hall)

Introductions: Alan Okimoto, Hawaii State Energy Office

Presenters: Phillip Lowery and Larry Augustine, Johnson Controls

CONFERENCE ROOM FOR AFTERNOON SESSIONS – LA CASCADA (Main Conference Room)

1:15 – 2:00 pm The Role of the 3rd Party Administrator (Owner's Rep)

This interactive session explores how the concept of a third-party administrator (Owner's Rep) for Guaranteed Energy Savings Performance Contracts has evolved and is helping safeguard the public sector client.

Moderator: Peter Berger, Minnesota Department of Commerce

Presenters:

Chris Halpin, Celtic Energy John Canfield, Trident Energy

Kelly Thomas, Nevada Governor's Office of Energy

2:00 – 3:30 pm States and Chapters Roundtable

The traditional closing session is our Chapters/States in Action session that provides a glimpse at GESPC activities going on in State Chapters and Energy Offices around the country. ESC State Chapters and State Energy Offices represented at the conference and participating in the State Roundtable discussion include: Ohio, Minnesota, Nevada, Kentucky, Arizona, Delaware, Washington, Florida, Connecticut, Nebraska, Hawaii, New Hampshire, Colorado, Montana, New Mexico, Wyoming, Tennessee, and Kansas.

Moderators: Eddie Riddle and Jim Ploger, ESC State Liaisons

3:30 – 5:00 PM Closing Reception and Awards Ceremony in La Sirena (Exhibitor Hall)

5:00 – 6:30 PM Exhibitor Breakdown

GOLD PLUS SPONSORS



GOLD SPONSORS



SILVER SPONSORS



BRONZE SPONSORS













1 INNERVENT, INC





