

NAESCO State Advocacy



Illinois
Wisconsin
Texas
California
New York
Business Energy Coalition
Michigan
Ohio
Colorado and North Carolina
Connecticut and Rhode Island

Illinois



- AIA pushing legislation to change K-12 ESPC
- NAESCO organized ESCO Working Group
- Hired lobbying firm
- Bill bottled up in Senate Committee
- AIA tried an end-run – IASBO RFP template
- NAESCO fighting that
- Low-level threat to end of the year

Wisconsin



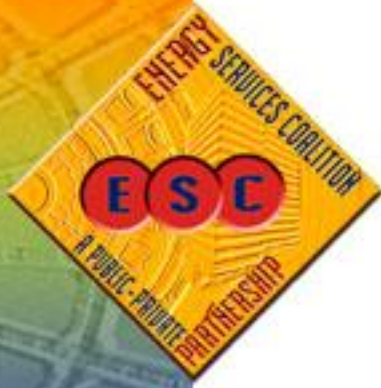
- Governor wants to revoke ESPC Revenue Limit Exemption (RLE)
- 2016 revocation bill failed
- Reports of substantial non-energy measures in ESPC projects
- JCI taking the lead – final action later in summer

Texas



- Issue was an error in ESPC legislation
- Projects couldn't use Lone Star Fund
- Schneider took the lead
- Corrective legislation enacted

California



- State re-working its EE programs
- Utilities file 10-year Business Plans
 - Currently being re-written
 - Not addressing key NAESCO issues: M&V, budgets and third-party programs
 - Existential threats from RENs and CCAs
- SB 518 may extend Prop 39
 - Competition for grants

New York



- Reforming the Energy Vision (REV)
- Change the utility business model
- Promote DERs – EE, RE, DR, CHP, storage
- Pilot programs underway
- Utility revenue principles announced
- Long transition process

Business Energy Coalition



- National group of EE manufacturers
 - Honeywell, Cree, Schneider, Whirlpool, UTC
- One ESCO - Ameresco
- Two associations - NEMA and NAESCO
- Focus on state EE programs
- Fighting ALEC and Americans for Prosperity
- 2017 activities in CT, RI, NC, CO, NV, MD, MI, OH

Ohio



- 2016 legislation to axe EERS and RPS
- Passed both houses of legislature
- Governor Kasich vetoed
- Bill back in 2017 – passed House
- Business Energy Coalition leading the fight

Michigan



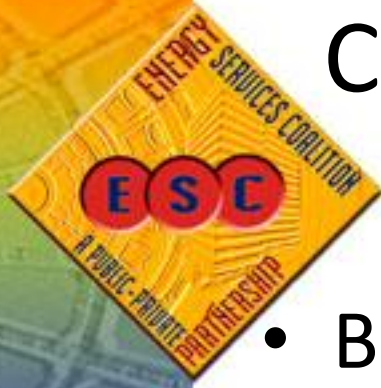
- Comprehensive energy legislation in 2016
- Expanded EERS and DERs
 - Separated EE from RE
 - Re-labeled EE “Energy Waste Reduction”
- Fought off opposition from Americans for Prosperity
- Still a problem with state ESPC program

Colorado and North Carolina



- Budgets zero out State Energy Offices
- Colorado passed – issue is fossil fuels
- North Carolina still in play
 - Senate zeroed out
 - House restored
 - Final budget included SEO funding
- NAESCO took the lead for BEC

Connecticut and Rhode Island



- Budget proposals to take EE funds
- Fill General Fund funding gap
- Repeat of early 2000s for CT
- BEC taking the lead – NAESCO supporting

Questions?



Donald Gilligan

978-498-4456

dgilligan@naesco.org

NAESCO  National Association of
Energy Service Companies